

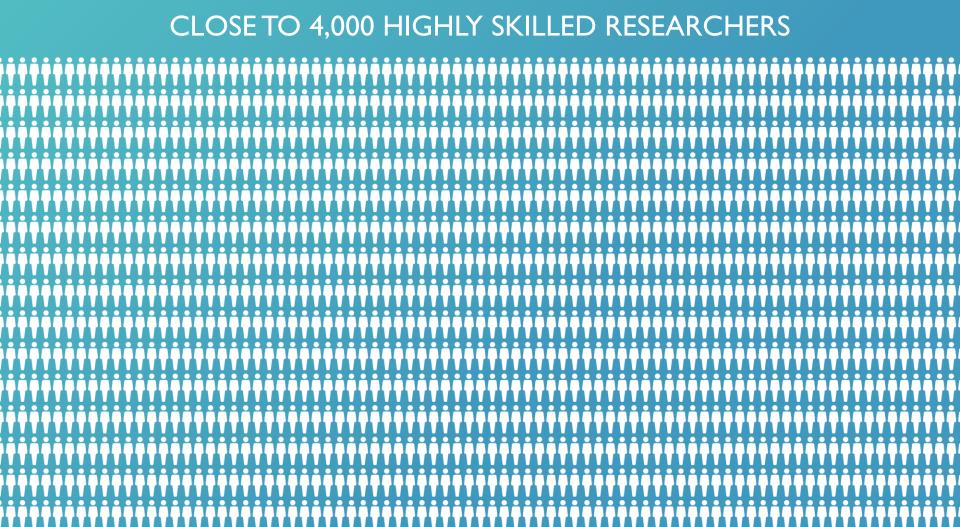
IMEC.ICON INFORMATION SESSION

AGENDA

- imec
- imec.icon
 - What is an imec.icon project?
 - Expected outcome of an imec.icon project
 - Intellectual property rights
 - Effects at companies
 - Examples
 - Application procedure
 - VLAIO and Innoviris funding
 - Contracts



imec is the world-leading R&D and innovation hub in nanoelectronics and digital technology.





IMEC RESEARCH DOMAINS







SMART INDUSTRIES



SMART INFOTAINMENT



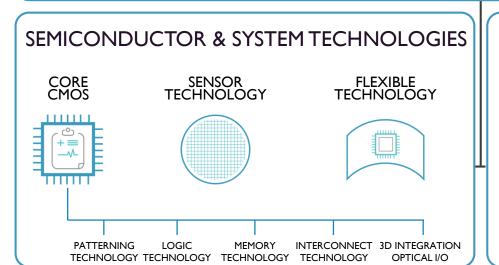
SMART HEALTH



SMART ENERGY



SMART EDUCATION



DIGITAL TECHNOLOGY PLATFORMS

NETWORKING

DIGITAL PRIVACY & SECURITY

ARTIFICIAL INTELLIGENCE







SMART

CITIES

IMEC BUSINESS MODELS TO CREATE IMPACT









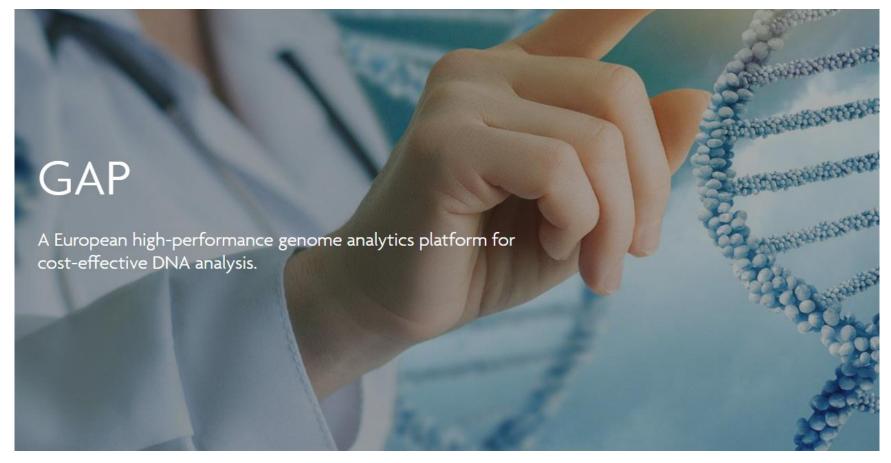
low-barrier access applied research between imec and industry



AGENDA

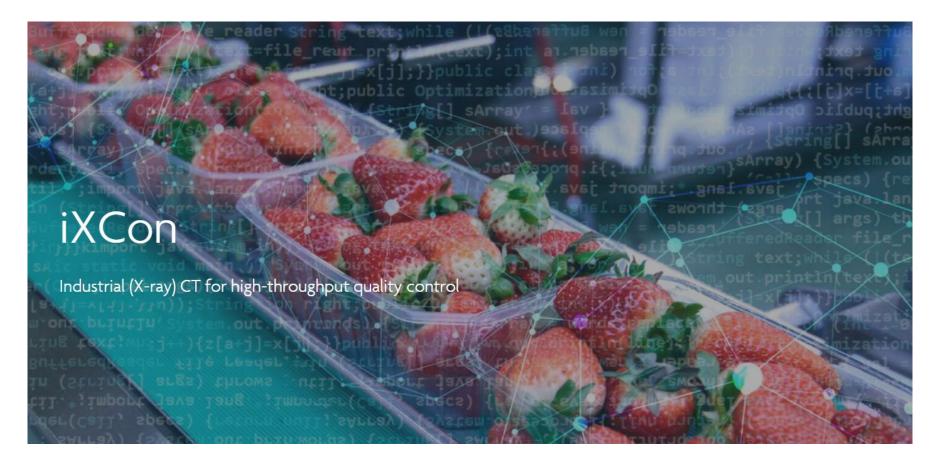
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Click on the image for the video





Click on the image for the video

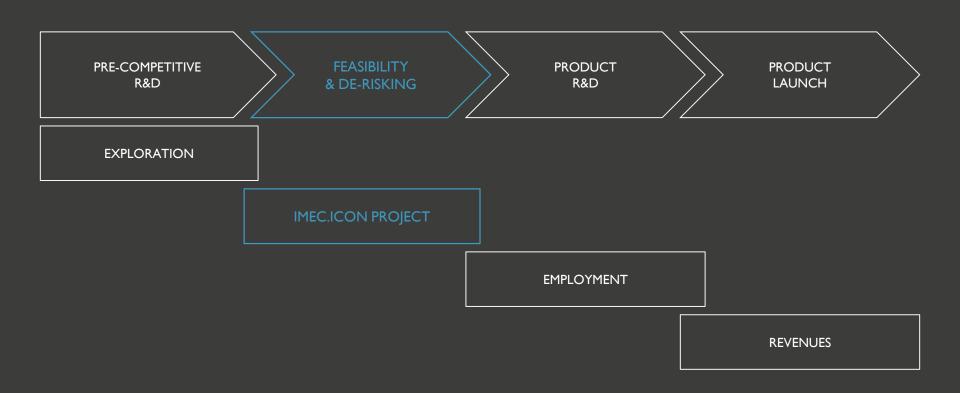


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THE POSITION OF IMEC.ICON IN THE R&D LIFE CYCLE





POSITIONING AGAINST TECHNOLOGY READINESS LEVELS (TRL)

TRL I – basic principles observed

TRL 2 – technology concept formulated



TRL 3 – experimental proof of concept

TRL 4 – technology validated in lab

TRL 5 – technology validated in relevant environment

TRL 6 – technology demonstrated in relevant environment

TRL 7 – system prototype demonstration in operational environment

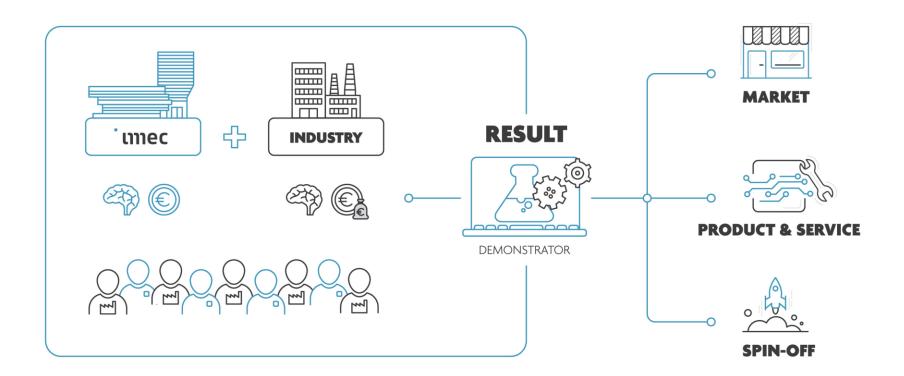
TRL 8 – system complete and qualified

TRL 9 – actual system proven in operational environment



INTERDISCIPLINARY COOPERATIVE RESEARCH

VALORIZATION





IMEC.ICON CHARACTERISTICS



ICT and nanoelectronics-related digital products, services and business models



Balanced consortiumbalanced contribution of industry
and research partners



Demand-driven relating to a real need in industry or society



Interdisciplinary approach tackling technological, legal and social challenges, new business models, etc.



Cooperative research with a focus on valorization for all industry partners involved



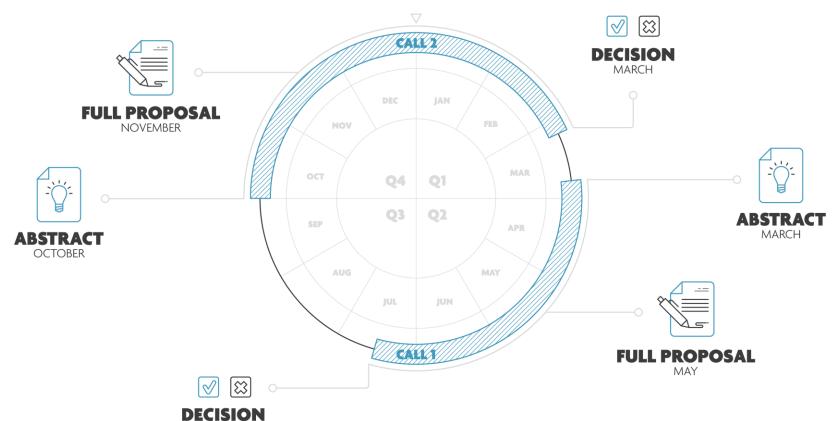
2-year duration



IMEC.ICON - YEARLY CYCLE

FAST PROCEDURE FOR ROADMAP ALIGNMENT

JULY



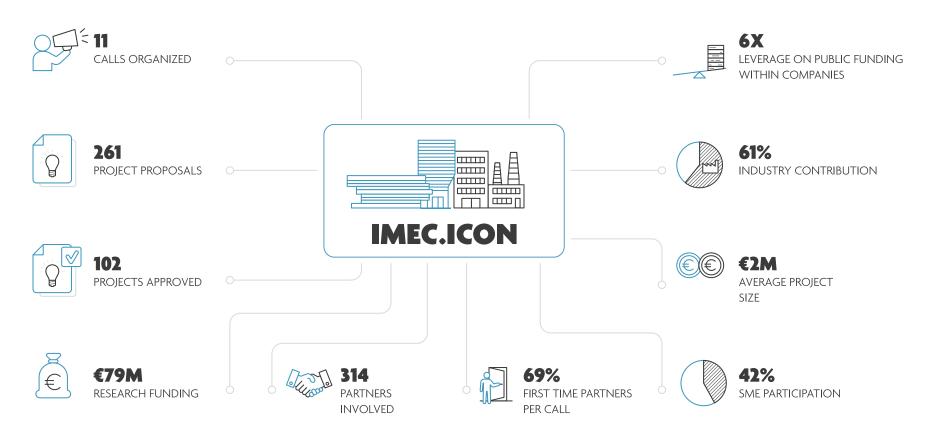


IMEC.ICON EVALUATION PROCESS



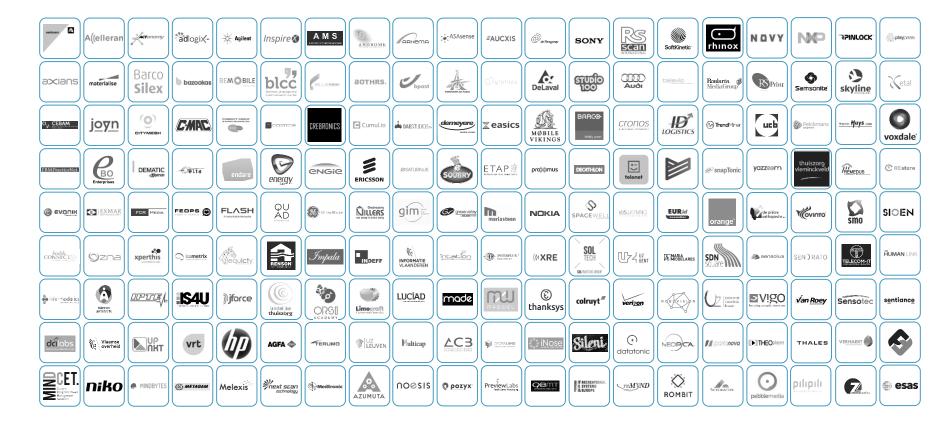


IMEC.ICON KEY FIGURES 2012 - 2019



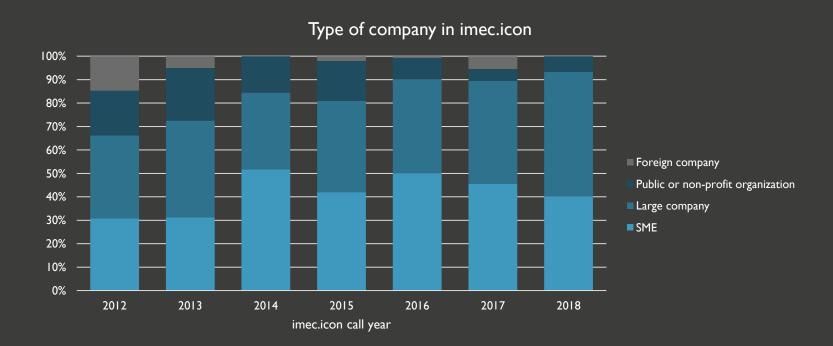


300+ IMEC.ICON PARTNERS AND COUNTING



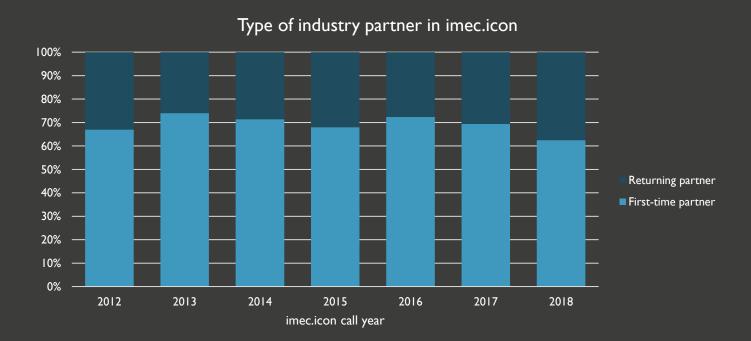


EVOLUTION OF SME PARTICIPATION





EVOLUTION OF FIRST-TIME PARTNERS





IMEC.ICON CONSORTIUM

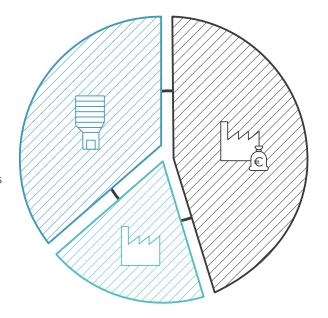
RESEARCH GROUPS



- imec (min. 1)
- Flemish universities
- Other

FUNDED RESEARCH GROUPS

- imec dotation: imec & Flemish universities
- Own budget: other research groups



INDUSTRY PARTNERS





(+ Brussels region, Belgium, international)

FUNDED INDUSTRY PARTNERS

- VLAIO (Flanders)
- Innoviris (Brussels region)

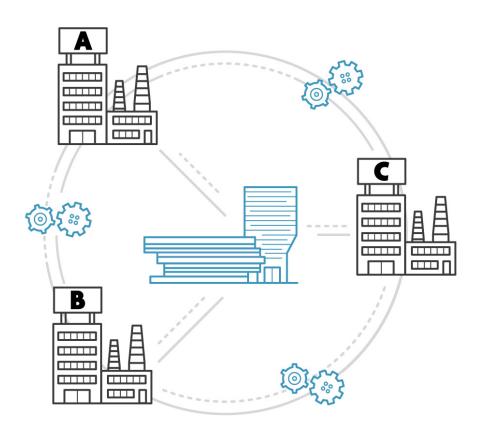
INDUSTRY PARTNERS WITH OWN FUNDING

- Allowed
- Don't count for the 50/50





KEY INGREDIENT: CLOSE COLLABORATION





ALIGNING YOUR CONSORTIUM

MAKING ROOM FOR WIN-WIN



	Partner I	Partner 2	Partner 3	Partner 4
Goal I	must-have	nice-to-have	not-relevant	no-go
Goal 2	nice-to-have	must-have	must-have	not-relevant
Goal 3	not-relevant	nice-to-have	nice-to-have	nice-to-have
•••	nice-to-have	nice-to-have	not-relevant	must-have

Partners as stakeholders:

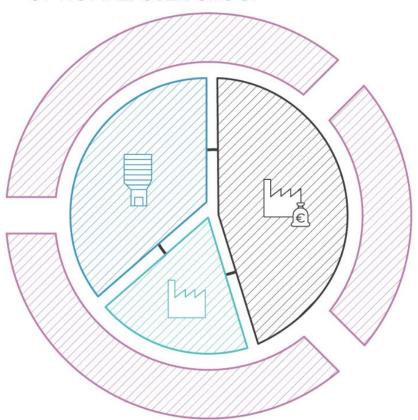
- at least one 'must-have' goal per partner
- each goal must be carried by at least one partner
- avoid 'no-go' goals

www.win-winnovatie.be

umec

IMEC.ICON CONSORTIUM

OPTIONAL: USER GROUP



USER/STAKEHOLDER GROUP

- NOT A FORMAL PARTNER
- IS LINKED TO THE PROJECT TO:
 - provide specific input
 - gather requirements
 - act as a sparring partner
 - validate project results
 - provide certain data

...



FLANDERS MAKE

PARTNERS WITH IMEC IN IMEC.ICON PROJECTS

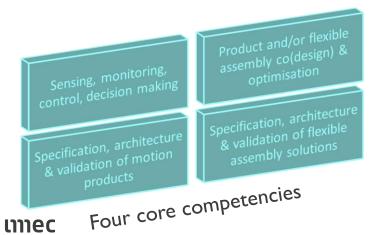


Two application areas



450+ highly specialised researchers

Flanders Make = the Strategic Research Centre for the Manufacturing Industry



Unique infrastructure



SMART EDUCATION IN IMEC.ICON

- Objectives
 - Enable evidence-based validation of effects of EdTech in schools
 - Increase adoption rate for EdTech through inclusion of schools

27

- Schools can receive funding from imec budget
 - Funding of staff costs and operational costs
 - Specific options for Flemish schools: PWB and TADD



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RESULTS AT THE END OF THE IMEC.ICON PROJECT



Proof-of-Concepts / demonstrators

- Minimum experimental setup needed to validate innovation goals
- Ranging from pure technical tests to real-life validation
- Not a pilot ready for commercialization



Incorporate the value of the project for your company from the start

⇒ involve customers and end users using living labs or user groups



IMPACT OF AN IMEC.ICON PROJECT



- Added value of the project for your company and for Flanders
 - Economic
 - Company results
 - Qualitative employment
 - Social/cultural
 - Added value to target group
 - Impact and anchoring in Flanders



Plan and prepare your valorization path early on

⇒ kick-off your valorization mid-project



VALORIZATION



Demonstrate credibility towards external partners and generate business impact



Launch new product-line or improve current products



Launch new spin-off company, joint-venture or external startup



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INTELLECTUAL PROPERTY RIGHTS (IPR)

- IPR model in imec.icon is fixed
- Starting IPR discussions upfront is strongly advised



IMEC.ICON IPR MODEL CONCEPTS



Background

All pre-existing knowledge a partner contributes to the project

- Necessary to perform the project
- Needs to be identified, substantiated and listed in the project description and consortium agreement

Foreground

All results obtained during the execution of the project

- Foreground is to be reported to the steering committee (i.e., project deliverables)
- Types of IPR protection: patent, copy right, trademark, trade secret



OWNERSHIP AND ACCESS RIGHTS

Ownership

Each partner is and remains sole owner of own Background and Foreground

Exception: co-ownership when Foreground is created by two or more parties and when it is impossible to divide and unambiguously attribute parts of the results to each partner

Access Rights

During project execution

License to Background and Foreground free of charge

For valorization after project

License to Background and Foreground deemed granted if needed to valorize own project results

Remark: no exclusive access is possible in imec.icon



ACCESS RIGHTS FOR VALORIZATION

BASED ON WORK PACKAGE (WP) STRUCTURE

	Same Work Package	Different Work Package
Foreground	Royalty-free (extra conditions: see below)	Favorable
Background	Favorable	Fair, Reasonable and Non- Discriminatory (FRAND)

Conditions

Access is required for exploitation of industry partner's own Foreground

Balanced collaboration between industry partners and research groups

For royalty-free access

Intensive collaboration in WP between industry partner and research group on Foreground topic



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IMEC.ICON IMPACT ON FLEMISH COMPANIES PORTFOLIO IMPACT STUDIES 2015 AND 2017 – NON-ECONOMIC EFFECTS

Reported effects at project's closing

Effective collaboration

Enhanced knowledge and competence

Tapping into new knowledge domains

Development of demonstrator

Increased scale of research activities

Reported effects at moment of survey

Adaptation and fine-tuning of product roadmap

Expansion to new markets

Growth in existing markets

Increased turnover

Accelerated product or process development

Expected effects for next two years



New product development

Launch of new products

Increased employment

Stronger reputation and branding



IMEC.ICON IMPACT ON FLEMISH COMPANIES

PORTFOLIO IMPACT STUDIES 2015 AND 2017 – AGGREGATED (29 + 22 COMPANIES)





GOVERNMENT INVESTMENT

















INVESTMENTS IN JOBS AT COMPANY LEVEL







INVESTMENTS IN INFRASTRUCTURE



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EXAMPLE IMEC.ICON PROJECTS











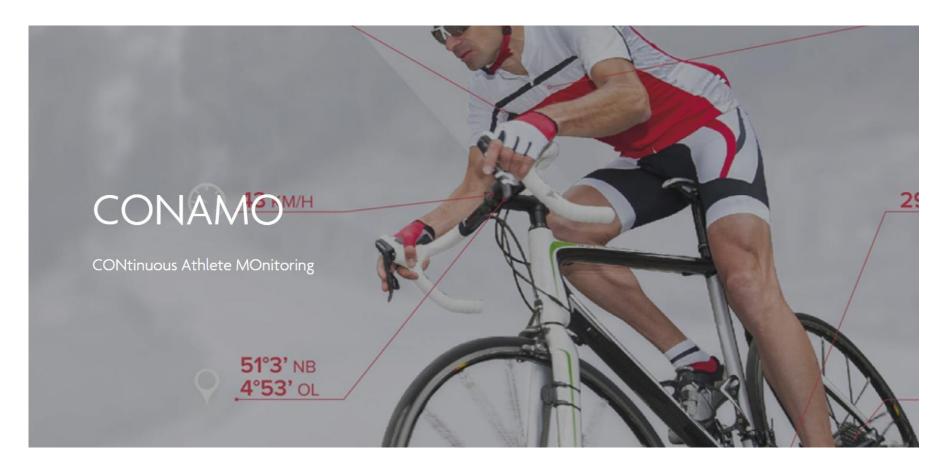




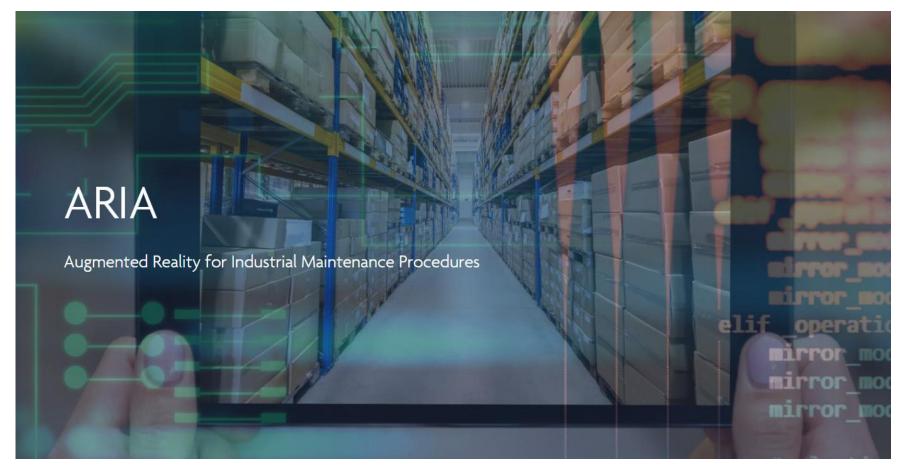


Nieuwe datatechnologie volgt prestaties wielrenners op in realtime





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SMART INDUSTRIES PROJECTS





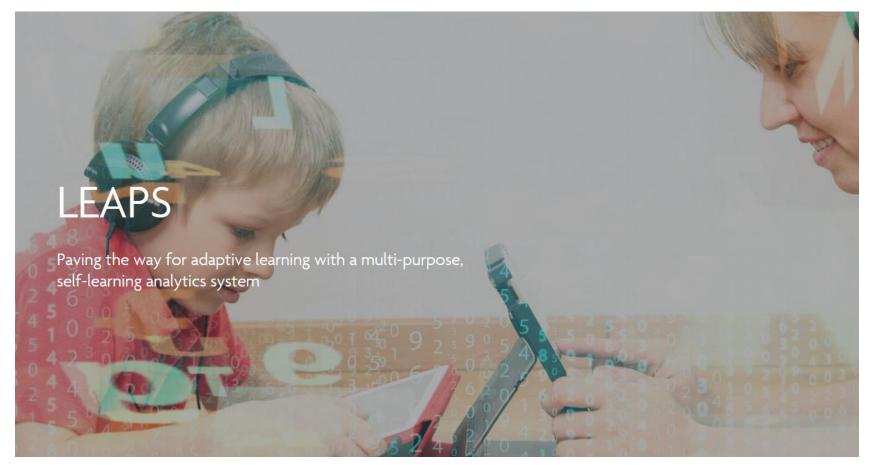




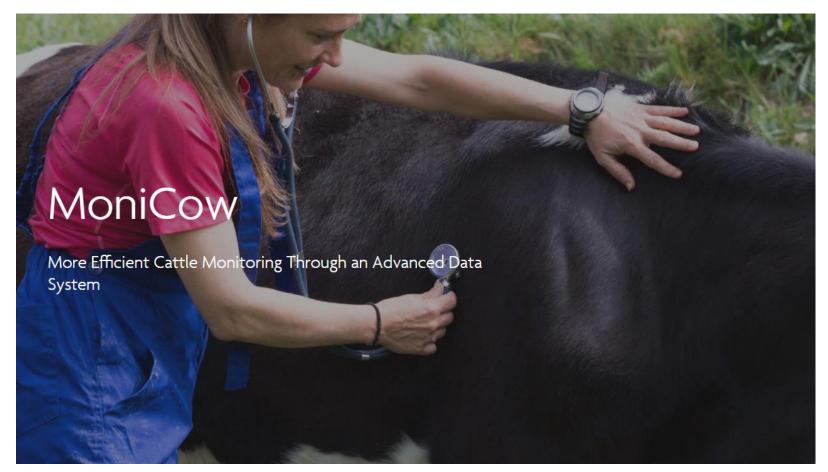




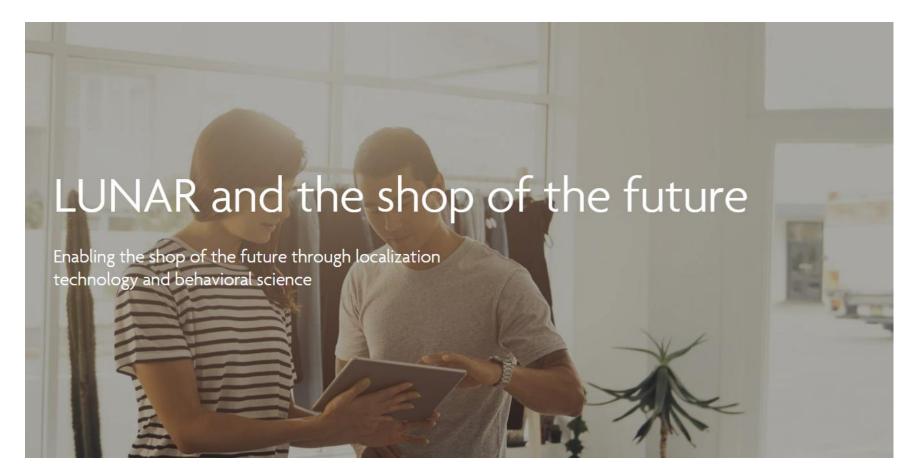




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SMART HEALTH PROJECTS













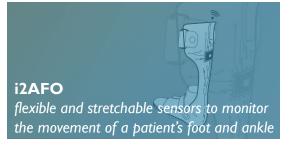




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HARDWARE PROJECTS













AI-FOCUSED PROJECTS













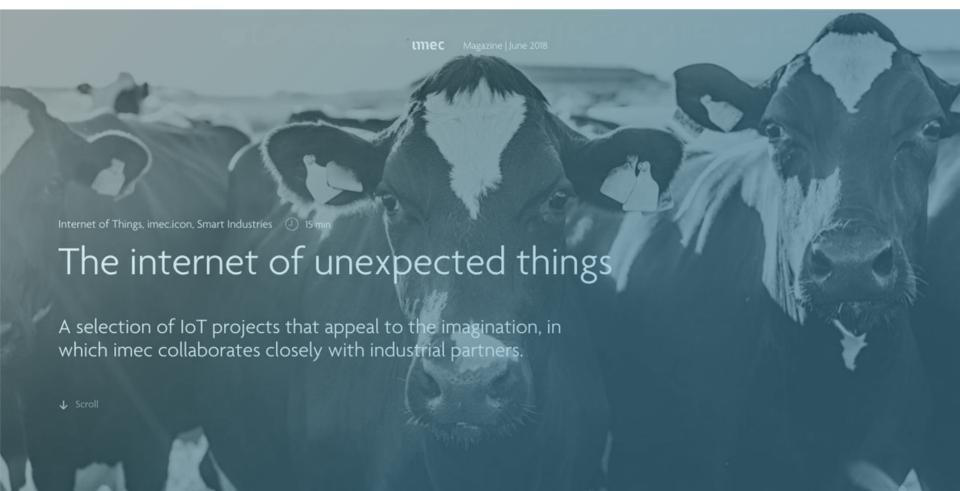
Imec.icon, Smart Mobility (2) 10 min

Imec.icon research provides Televic Rail with new insights into state-of-the-art technologies

Televic Rail conquers the world of rail transport by developing passenger information systems and sensor-based solutions that leave the competition far behind. The Belgian company does so by making good use of the insights and technologies from the imec.icon research projects.







BUSINESS REASONS TO CONSIDER IMEC.ICON

- imec's technologies and expertise can provide companies with significant product / service differentiators
- imec.icon enables companies to setup collaborations across traditional silos
 - Between different companies in an ecosystem or value chain
 - Between companies and knowledge institutions
 - Between different disciplines or domains of expertise
- imec.icon helps companies deal with innovation risks
 - Co-innovation risk: when multiple complementary angles are needed to realize an innovation
 - Adoption-chain risk: by involving end-users, value chain partners and other stakeholders in the development of the innovation
- imec's large network of researchers is well-connected to the Flemish ecosystem and helps companies find possible partners
- imec.icon projects deliver tangible results and support an iterative approach



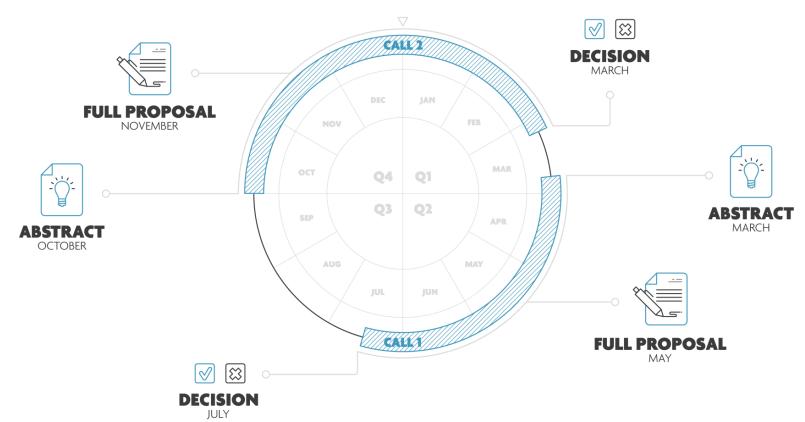
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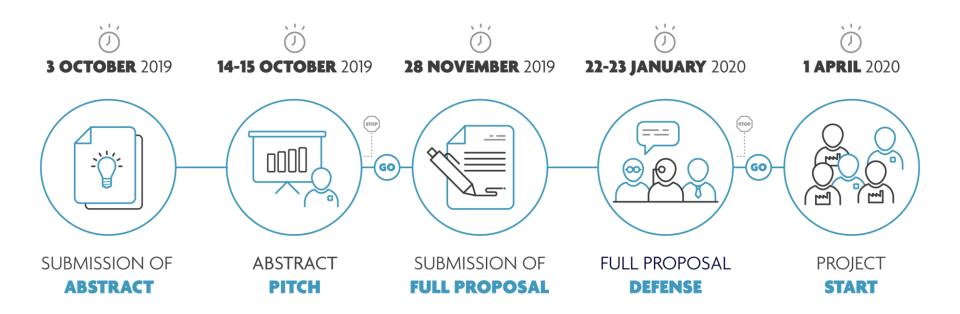
IMEC.ICON - YEARLY CYCLE

FAST PROCEDURE FOR ROADMAP ALIGNMENT





IMEC.ICON EVALUATION PROCESS CALL 2019-2





ABSTRACT PHASE: EXTENDED ABSTRACT



Content Abstract:

- Cause and context of the project
- Innovation goals and outcome
- State of the art and leap of knowledge
- Valorization and Social/economic benefit
- Information on the partners



Templates available on imec website



ABSTRACT PHASE: PITCH BEFORE PANEL



Pitch

- Very short presentation (6 minutes)
- Followed by a short Q&A
- Consortium presence
 - Max. 5 consortium members, incl. research lead and project lead

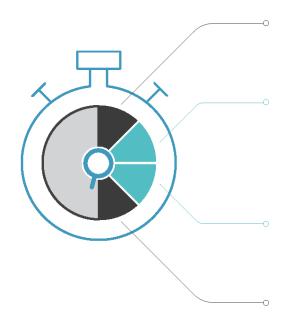
Panel

- External domain experts
- Representatives of imec



PITCH FLOW

30 MINUTES PER CONSORTIUM



62



PANEL ONLY

5 MINUTES

Expressing the most important remarks & questions



CONSORTIUM

6 MINUTES

Pitch presentation



CONSORTIUM & PANEL

8+2 MINUTES

Q&A



PANEL ONLY

9 MINUTES

Discussion + scoring



IMEC.ICON JURY



Abstract Jury: focus on general quality, valorization & fit

- One jury for all abstracts
- Jury appointed by imec*: Patrick Crasson, Martin De Prycker, Herman Derache, Marc Engels, Luis Munoz, Ruth Breu, Mart Graef, Menno Kok and Marc van Lieshout

* in cases of a conflict of interest, jury members do not participate in the evaluation of the abstract

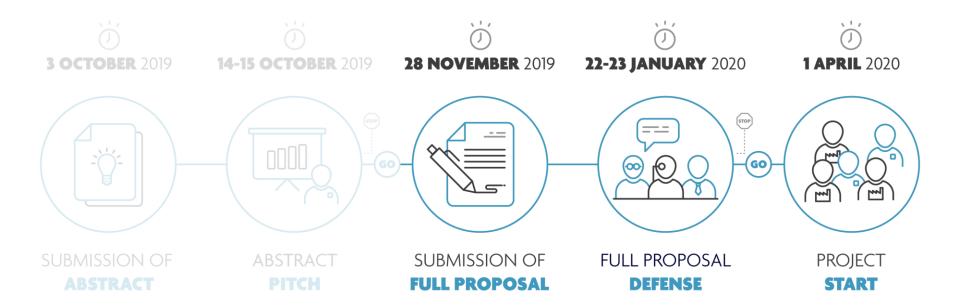
ABSTRACT PHASE: EVALUATION CRITERIA ALIGNED WITH VLAIO AND INNOVIRIS R&D CRITERIA

- Clearly defined and realistic research objectives
- Good social/economic valorization perspectives and high added value of the project
- Strong cooperative nature of the consortium and market-driven character of the project
- Well-balanced and sufficient effort contribution and realistic timing



IMEC.ICON EVALUATION PROCESS CALL 2019-2

FULL PROPOSAL PHASE



65



FULL PROPOSAL PHASE



High-level content Full Proposal:

- Information on the whole imec.icon project
 - Cause and context, Innovation goals, Implementation
- Partner-specific information
 - Valorization information
 - Requested funding (if applicable)



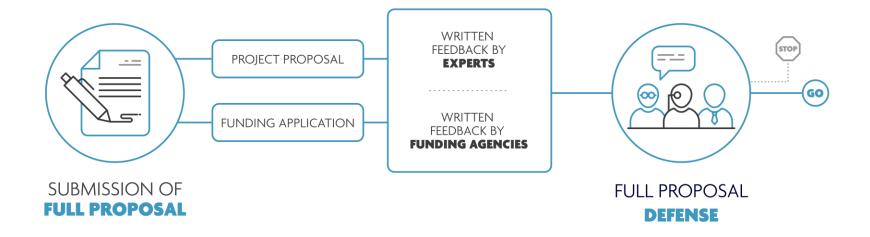
INFO SESSION ON FULL PROPOSAL

OCTOBER 22 @ HERMAN TEIRLINCK BRUSSELS

- 10am − 12.30pm: General info session
 - Detailed session with tips & tricks
- 12.30pm 2pm: lunch and 1-on-1 sessions
- 2pm 3.30pm: Sessions specific on valorization (industry partners)
 - Co-organized with Team Bedrijfstrajecten (Innovatiecentrum)
 - Strongly advised for first-time applicants

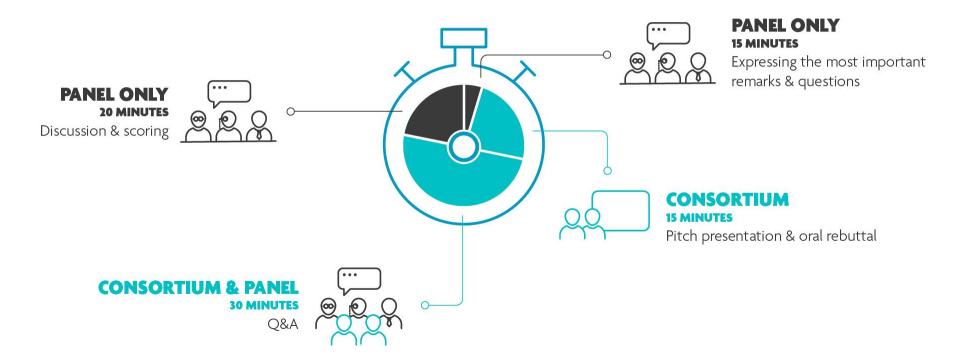


FULL PROPOSAL PHASE: EVALUATION PROCEDURE





DEFENSE FLOW 80 MINUTES PER CONSORTIUM





FULL PROPOSAL PHASE: EVALUATION CRITERIA

ALIGNED WITH VLAIO AND INNOVIRIS R&D CRITERIA

- General criteria for research projects
 - Objectives: clear innovative character, real challenges, leap of knowledge,...
 - Potential to achieve objectives: feasible workplan, identified risks, available expertise,...
 - Impact: realistic and convincing business case for each partner
 - Details on the business case in a confidential part
 - Potential to realize impact: strengths or remarks on market potential, real market(s) of realistic growth, accessibility by the partners, external factors, regulations,...
- ICON specific criteria
 - Effective collaboration between partners: broad common goal, clear contribution for each partner, interdisciplinary approach,...
 - Genericity of research: application potential of the research results outside the consortium
 - Research by research groups beyond SOTA: clear added value w.r.t. the state of the art
 - Compliance with EU state aid rules: IPR model and term sheet



FULL PROPOSAL EVALUATION CRITERIA

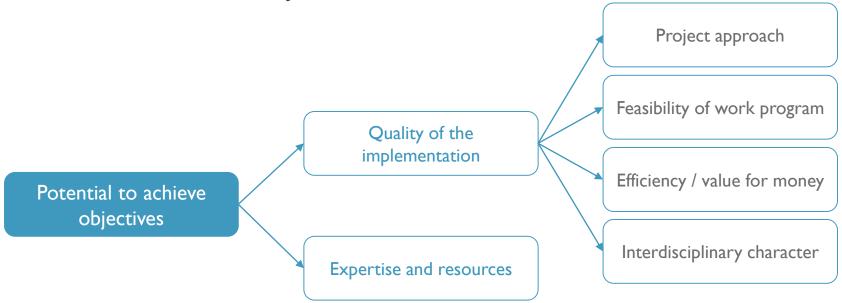
I. OBJECTIVES





FULL PROPOSAL EVALUATION CRITERIA

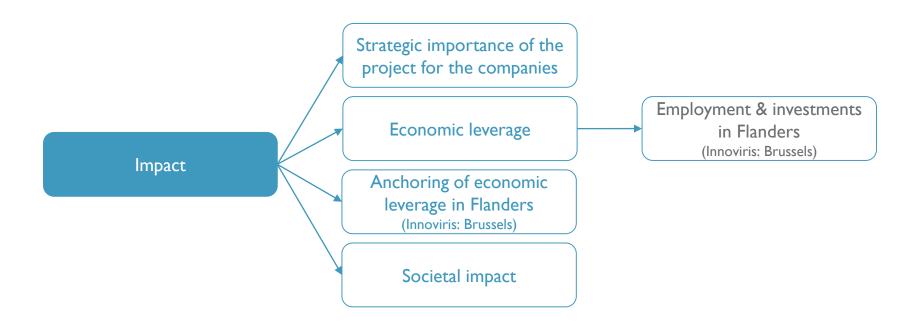
2. POTENTIAL TO ACHIEVE OBJECTIVES



72



3. IMPACT



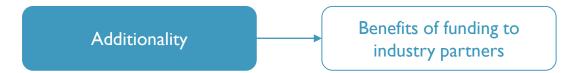


4. POTENTIAL TO ACHIEVE IMPACT



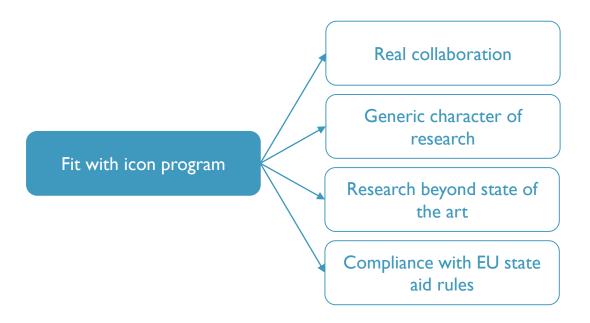


5.ADDITIONALITY





6. FIT WITH ICON PROGRAM





POSSIBLE OUTCOMES FOR THE FULL PROPOSAL

Project funding imec and VLAIO	√	✓	×
Industry funding VLAIO/Innoviris	√	×	Not evaluated
		(if 50/50 rule is met)	
	imec EB selects projects based on full proposal evaluation ranking		

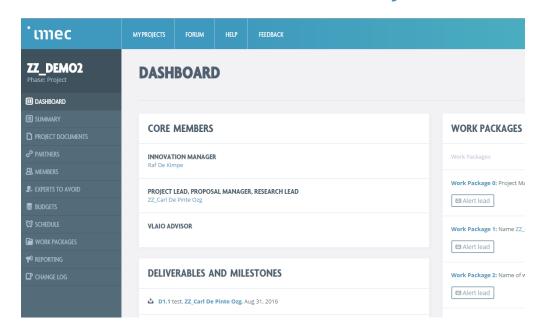


HOW TO SUBMIT YOUR APPLICATION

ABSTRACT AND FULL PROPOSAL SUBMISSION: VIA MYPROJECTS

MyProjects:

- Submitting your application
- Follow-up
- Reporting





Tutorials on how to submit



SUBMITTING YOUR PROPOSAL VIA MYPROJECTS

 The Proposal manager is responsible for creating and submitting the proposal

- Already a user in MyProjects?
 - ⇒Use the button in MyProjects

Start a new application

- Not a user in MyProjects?
 - Register via website
 - Start your new abstract as from tomorrow

NEED ACCESS TO MYPROJECTS

 If you are not a Proposal manager, but you need access to the platform, contact your proposal manager

- How to give access as Proposal manager:
 - Add the member
 - Give him a specific role or the role 'generate user'
 - The member will receive a mail with login information



MYPROJECTS

OVERVIEW OF THE ROLES

Role	What?	Who?	Access	How?	User?	Obliged?
Project lead	representative of the External partners	Project lead	all access	By editing Summary	Υ	Abstract
Research Lead	Representative of the Research partners	Research Lead	all access	By editing Summary	Υ	Abstract
Proposal Manager	Responsible for the submission proposal	Proposal manager	all access	By editing Summary	Υ	Abstract
Core Role Delegate	For administrative support	e.g. Co-workers of the core roles	all access	By editing member	Υ	No
Financial Lead	submitting financial report		can view project information + upload documents + access to edit the financial report	By editing member	Υ	Full Proposal
Financial Lead without personnel cost details	submitting financial report		can view project information + upload documents + access to edit the financial report excluding personnal costs	By editing member	Υ	no
Workpackage Lead		Workpackage lead	can view project information + upload documents+ access to edit the status report for own workpackages	By editing WP	Υ	Project ongoing
Generate User (no specific role)			can view project information + upload documents	By editing member	Υ	no
Legal lead			no access	By editing member	N	no
Steer Co			no access	By editing member	Υ	Project ongoing
Primary Contact for imec	Will be contacted by imec for important communication (decisions,)		no access	By editing member	N	Abstract
University Lead	submitting financial report		can view project information + upload documents + Can change financial information of different research groups of one university	By editing member	Υ	no



ABSTRACT SUBMISSION: VIA MYPROJECTS

DEADLINES AND TO DO'S

	Add directly	Upload	
Content	 Project metadata Partners + MM Members + roles Experts to avoid 	Abstract doc (doc/PDF)Resubmission letterMotivation letter	Pitch slides (ppt)
Deadlines	October 3 12:00 noon		October II 12:00 noon



ABSTRACT SUBMISSION: VIA MYPROJECTS

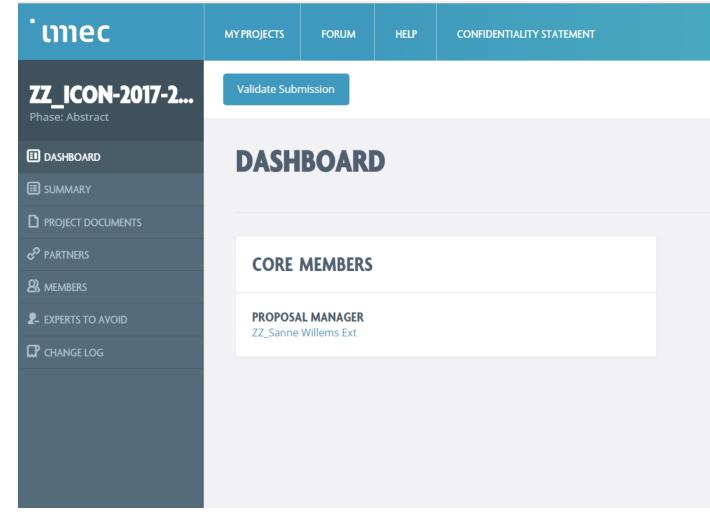
DIRECTLY IN MYPROJECTS

- Project metadata
 - Acronym
 - Project lead research lead proposal manager
 - Executive summary
- Partners + MM
- Members
 - Primary contact
 - Core role delegate
- Experts to avoid



Check VAT number of partners







ABSTRACT SUBMISSION: VIA MYPROJECTS

ABSTRACT DOCUMENT

- Cause & Context
- Innovation goals and outcome
- SOTA and leap of knowledge
- Valorization
- Details on partners



Abstract not eligible if over character limits

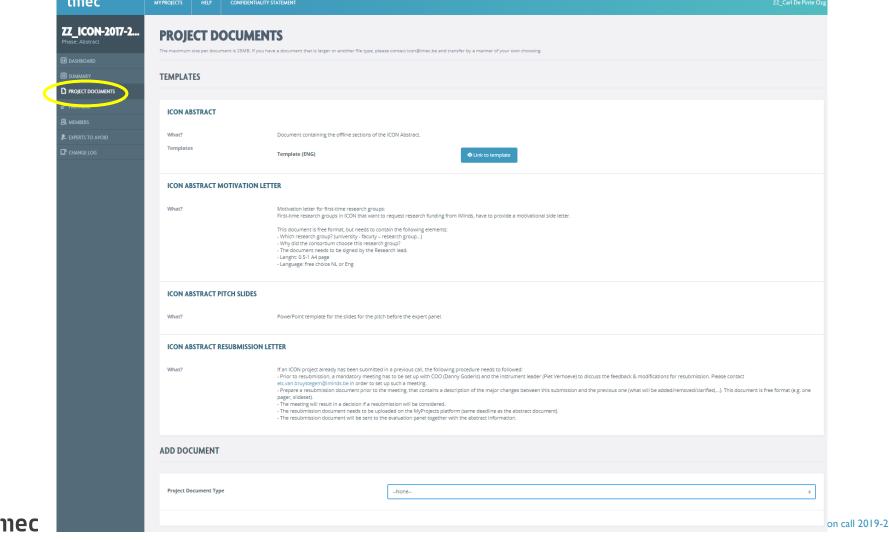
ABSTRACT SUBMISSION: EXTRA DOCUMENTS EXTRA DOCUMENTS

Pitch slides

If necessary:

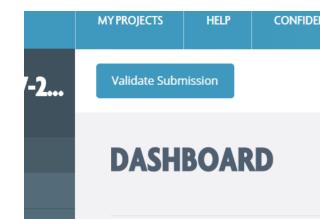
- Resubmission letter
 - If your project has been submitted before in ICON AND if you have approval from imec to resubmit
- Motivation letter for new research groups
 - If it's the first time the research group participated in ICON





VALIDATE AND SUBMIT YOUR PROJECT

- Steps to submit your project as a proposal manager
 - I. Start your application
 - ① don't wait until the end of September
 - I. Fill in all information and upload the necessary documents
 - Validate to check if all information is correct.
 - i) you can validate as many times as you want
 - 3. Submit the project using the submission button





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APPLYING FOR VLAIO OR INNOVIRIS FUNDING

- Funding application within the imec.icon procedure
 - VLAIO (Flemish region)

Innoviris (Brussels region)

AGENTSCHAP
INNOVEREN & ONDERNEMEN





AGENTSCHAP INNOVEREN & ONDERNEMEN

FUNDING BY

www.vlaio.be

FUNDING BY VLAIO: ELIGIBILITY

- For organizations (companies or non-profit) with activities in Flanders
- For innovation topics in all domains, restrictions for military and dual use applications: https://www.vlaio.be/nl/subsidies-financiering/onderzoeksproject/voorwaarden/projecten-met-militair-tweeerlei-gebruik-dual
- Since October 2017: no funding for companies in difficulties (European definition):
 - Criteria for all companies: equity is less than 50% of the share capital
 - For large companies, two extra criteria:
 - Debt to equity ratio > 7,5
 - EBITDA interest coverage ratio < 1,0
 - More information on http://www.vlaio.be/onderneming-in-moeilijkheden



FUNDING BY VLAIO: BUDGET

- Budget contains:
 - Payroll costs: gross salary x (factor 1.00 1.68 depending on benefits one may have)
 - Other costs: max. € 40.000/FTE (of which max. 20.000 indirect costs, direct costs to be listed)
 - Possibly large subcontractors (> 8.500 €, offer with price detail needed)
- Funding = percentage of budget

AGENTSCHAP INNOVEREN & ONDERNEMEN

FUNDING BY VLAIO: PERCENTAGES

- Basic funding percentage
 - 50% for research activities; 25% for development activities
 - Differentiation based on important challenges and risks
 - Considering activities per partner or per work package
- Extra funding
 - SME
 - Upto +20% (SE) and upto +10% (ME)
 - No longer +10% for collaboration within an ICON-context
- Basic funding + extra funding:
 - min. 25%
 - Overall max. 60% for a research project and max. 50% (45%) for a development project





FUNDING BY INNOVIRIS: ELIGIBILITY



Companies which:

- Develop all or some of their activities within the Brussels-Capital Region
- Are not in difficulty, in accordance with the European legislation
- Are proposing a R&D project presenting the development, completion or implementation of an innovative product, process or service
- Can show their ability to finance their share in the project
- Have fulfilled their obligations in the context of previous support initiatives granted by the Region.
- SMEs and Large Enterprises



FUNDING BY INNOVIRIS: RESEARCH VS DEVELOPMENT



- imec.icon industry partners can apply for R&D funding
- R&D project
 - Industrial Research: series of activities carried out with a view to acquiring new skills and innovative scientific knowledge designed to develop a product, procedure or service.
 - **Experimental Development:** activities designed to apply the results of industrial research in the form of prototype products, procedures or services.
- Not exclusively Brussels partners within imec.icon consortium (at least 3 in Flanders)



FUNDING BY INNOVIRIS: PERCENTAGES



- Basic funding percentage of Budget
 - 25% development project
 - 50% research project
- Extra funding
 - SME

SE (+20%) / ME (+10%) (in case of doubt: contact Innoviris)

- Collaboration +15% when, considering the project part for which funding is granted,
 - Contains at least 1 SME as project partner and
 - None of the partners contributes more than 70% of the budget \rightarrow in ICON-project fulfilled
- Basic funding + Extra funding: min. 25% max. 80%



FUNDING BY INNOVIRIS: IMPORTANT EVALUATION CRITERIA



- Strategic and economic impact (Incentive effect of the financial aid, FP, BP, ...)
- Valorization: economic impact for the Brussels Region
- Adequate valorization information is part of eligibility for Innoviris application
- Attendance full proposal info session October 22 incl. preliminary discussion with Innoviris adviser is strongly recommended, especially for companies with no or little experience with Innoviris funding



AGENDA

- imec
- imec.icon
 - What is an imec.icon project?
 - Expected outcome of an imec.icon project
 - Intellectual property rights
 - Effects at companies
 - Examples
 - Application procedure
 - VLAIO and Innoviris funding
 - Contracts



ICON NDA AND LOI

Non Disclosure Agreement (NDA)

- Recommended to use from abstract phase onwards
- Own choice consortium

Letter Of Intent (Lol)

- Mandatory at full proposal phase
- Template not be changed. May be submitted in English or in Dutch
- Content:
 - Intention of each partner to implement its own task package
 - Acceptance of the imec.icon Consortium Agreement



IMEC.ICON NDA AND LOI



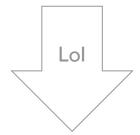
Today
First talks on the project



Recommended as soon as project talks start



October 3
Abstract submission



Recommended as of abstract submission



November 28 Full proposal submission



Mandatory (part of full proposal submission)



CONTRACTS TO BE SIGNED AFTER PROJECT APPROVAL

- Collaboration Agreement (CA, Samenwerkingsovereenkomst)
 - Binding for all parties
 - imec (incl. universities) <> all industry partners
 - Stating imec's and all partners' research input
 - Aspects: project description, operations through steering groups, ownership of results, publication rights, background IPR, ...
- VLAIO or Innoviris Funding Agreement (FA, Steunovereenkomst)
 - VLAIO or Innoviris R&D funding approval
 - VLAIO or Innoviris <> funded industry partner(s)
 - Co-signed by imec
- User group Agreement (if applicable)





THINGS TO DECIDE

- Project idea
- Consortium
 - Industry
 - Research
 - User group (if needed)
- Proposal manager
 - MyProjects
 - MyMinds



EARLY-CONSORTIUM CONTACT MOMENTS

- Who?
 - Consortium with an imec Innovation Manager
- What?
 - Sparring with consortium: idea, approach,...
 - Is imec.icon the right instrument?
 - Match-making with extra partners (e.g., missing expertise)
- How?
 - Physical meeting
 - Optional, upon request by consortium
 - Fix a date via this form



SET UP A MYMINDS COLLABORATION SPACE

MyMinds:

- Collaborating tool
- Document library
- ✓ Process follow-up
- Everything ready when project gets approved

How?

- Optional, upon request by consortium
- Send mail to <u>icon@imec.be</u>



MARK YOUR CALENDAR

3 OCT	Abstract submission	12:00 noon
II OCT	Pitch slides submission	12:00 noon
14-15 OCT	Abstract Pitch	
22 OCT	Full proposal info sessions	10 am – 1 pm
28 NOV	Full proposal submission	12:00 noon
22-23 JAN	Full proposal defense	12:00 noon
I APRIL	Start project	

CONTACTS

CONTACTS FOR IMEC.ICON







Sanne Willems

Charlotte Waegebaert





WEBSITE, MYPROJECTS, IP & CONTRACTS icon@imec.be

QUESTIONS REGARDING CONTENT

QUESTIONS REGARDING CALLS,



Annelies Vandamme



Eric Moons



Kasper Jordaens



Eric Van der Hulst



Dirk Hamelinck





CONTACTS FOR ICON

Questions regarding VLAIO funding

Veerle Desmet

AGENTSCHAP
INNOVEREN & ONDERNEMEN



Questions regarding Innoviris funding Stijn Maas





mec

embracing a better life

